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To Our Valued Customers,

We are heading on three months since the Coronavirus has changed our way of living. Social distancing is the new normal with having to wear protective gear just to go to the grocery store. Times have certainly changed and only time will tell what tomorrow will bring.

Being in the packaging industry, we were considered an essential business. Kaufman Container was quick to react to protect our employees while trying to meet the needs of our customers. We continue to follow the Ohio Department of Health guidelines to make sure we keep our employees as safe as possible during this time. Our administrative staff has worked almost exclusively from home. Our production and warehouse personnel were provided new procedures to keep them safe while they continued to come into work to provide the essential packaging that was desperately needed.

The components needed to package all of the essential products such as hand sanitizer, disinfectants, etc. have become our primary focus and we continue to work diligently to supply our customers. Initially, the lead-times on many of these components were manageable, but now the ware ordered today may not be available until 3rd or 4th quarter. We are utilizing all our resources to search the world for the packaging that is needed today.

We want to thank you for trusting us with being your supplier during this challenging time. We also want to say thank you for being patient with us as we try to navigate our way through the challenges of supply and demand at this time. We know your need for packaging is critical for your business and we will do everything possible to meet your needs.

Best Regards,

A handwritten signature in black ink that reads 'Ted Koelsch'.

Ted Koelsch
Sales Manager
Kaufman Container